

PRODUCT HIGHLIGHTS SHEET

MAYBANK MALAYSIA BALANCED FUND ("the Fund")

Date of Issuance: 17 January 2020

RESPONSIBILITY STATEMENT

This Product Highlights Sheet has been reviewed and approved by the directors of Maybank Asset Management Sdn Bhd and they have collectively and individually accept full responsibility for the accuracy of the information. Having made all reasonable inquiries, they confirm to the best of their knowledge and belief, that there are no false or misleading statements or omission of other facts which would make any statement in the Product Highlights Sheet false or misleading.

STATEMENT OF DISCLAIMER

The Securities Commission Malaysia has authorised the issuance of Maybank Malaysia Balanced Fund and a copy of this Product Highlights Sheet has been lodged with the Securities Commission Malaysia.

The authorisation of Maybank Malaysia Balanced Fund and lodgement of this Product Highlights Sheet, should not be taken to indicate that the Securities Commission Malaysia recommends Maybank Malaysia Balanced Fund or assumes responsibility for the correctness of any statement made or opinion or report expressed in this Product Highlights Sheet.

The Securities Commission Malaysia is not liable for any non-disclosure on the part of Maybank Asset Management Sdn Bhd responsible for Maybank Malaysia Balanced Fund and takes no responsibility for the contents of this Product Highlights Sheet. The Securities Commission Malaysia makes no representation on the accuracy or completeness of this Product Highlights Sheet, and expressly disclaims any liability whatsoever arising from, or in reliance upon, the whole or any part of its contents.

This Product Highlights Sheet only highlights the key features and risks of Maybank Malaysia Balanced Fund. Investors are advised to request, read and understand the disclosure documents before deciding to invest.

1. What is Maybank Malaysia Balanced Fund?

Maybank Malaysia Balanced Fund (“MMBF”) is Maybank Asset Management Sdn Bhd’s balanced fund. The Fund aims to provide a balance between income and long term* capital appreciation.

**Long term means a period of more than 5 years.*

2. Fund Suitability

The Fund is suitable for investors who:

- seek a fully managed and balanced portfolio of investments; and
- have a long term investment horizon of more than 5 years.

3. Investment Objective

The Fund aims to provide a balance between income and long term capital appreciation.

4. Key Product Features

Fund Type	Income and growth.
Fund Category	Balanced fund.
Performance Benchmark	<ul style="list-style-type: none"> • 50% of the performance of the FTSE Bursa Malaysia KLCI (“FBM KLCI”) • 50% of Maybank 12-months fixed deposit rate <p><i>Information on FBM KLCI can be obtained from www.bursamalaysia.com. Information on Maybank 12-months fixed deposit rate can be obtained from www.maybank2u.com.my.</i></p> <p><i>The composite benchmark is a reflection of the Fund’s portfolio structure and objective.</i></p> <p><i>The risk profile of the Fund is different from the risk profile of the benchmark.</i></p>
Investment Strategy	<p>The Fund’s strategy provides a careful selection between listed equities and listed/unlisted fixed income securities carrying a minimum short term credit rating of P2 or long term credit rating of A3 by RAM Rating Services Berhad (“RAM”) or equivalent rating by other rating agencies. Investment decisions will be made based on in-house research as well as prospectuses by the issuing companies.</p> <p><i>Note: Please refer to section 3.7 in the master prospectus (conventional funds) for further details.</i></p>
Launch Date	19 September 1994.
Manager	Maybank Asset Management Sdn Bhd.
Management Fee	Up to 1.50% of the Net Asset Value (“NAV”), calculated and accrued on a daily basis.

Sales Charge	Up to 5.0% of the NAV per unit.			
Repurchase Charge	Nil.			
Switching Charge	Equity	Bond/Sukuk/ Fixed Income	Balanced	Money Market
	Up to 1.5% of amount switched	MYR25 per transaction	MYR25 per transaction	Nil
Transfer Charge	MYR25 per transfer			
Trustee	Universal Trustee (Malaysia) Berhad.			
Trustee Fee	Size of Fund		Annual trustee fee (% of NAV)	
	First MYR20 million		0.06	
	Next MYR20 million		0.05	
	Next MYR20 million		0.04	
	Next MYR20 million		0.03	
	Next MYR20 million		0.02	
	Any amount in excess of MYR100 million		0.01	
Minimum Initial Investment	MYR1,000			
Minimum Additional Investment	MYR100			
Minimum Holdings	100 units			
Distribution Policy	<p>Income distribution (if any) is declared at the end of the financial year of the Fund or for any specified period at the Manager's discretion, subject to Trustee's approval.</p> <p>Distribution will be made from realised income and realised gains of the Fund.</p>			

YOU SHOULD NOT MAKE PAYMENT IN CASH TO A UNIT TRUST CONSULTANT OR ISSUE A CHEQUE IN THE NAME OF A UNIT TRUST CONSULTANT.

5. Asset Allocation

Asset Type	Range
Equities	Minimum 40%, maximum 58% of the Fund's NAV

Fixed income securities	Minimum 40%, maximum 58% of the Fund's NAV
Liquid assets	Minimum 2% of the Fund's NAV

6. Key Risks

Specific Risks of the Fund

Equity specific risk

Prices of a particular equity may fluctuate in response to the circumstances affecting individual companies such as adverse financial performance, news of a possible merger or loss of key personnel of a company. Any adverse price movements of such equity will adversely affect the Fund's NAV. However, this impact is mitigated through careful selection of equities through analysis of its fundamental background, portfolio diversification across a number of sectors and industries, as well as site visits.

Credit and default risk

Credit risk relates to the creditworthiness of the issuers of the fixed income securities and their expected ability to make timely payment of interest and/or principal. Any adverse situations faced by the issuer may impact the value as well as liquidity of the fixed income securities. In the case of rated fixed income securities, this may lead to a credit downgrade. Default risk relates to the risk that an issuer of fixed income securities either defaulting on payments or failing to make payments in a timely manner which will in turn adversely affect the value of the fixed income securities. This could adversely affect the value of the Fund.

The risk is mitigated by investing in fixed income securities with credit ratings of at least A3 by RAM or equivalent rating by other rating agencies, or investments that are bank or government guaranteed or secured against assets. The risk is further mitigated through careful selection of fixed income securities through analysis of its fundamental background, portfolio diversification across a number of sectors and industries, as well as site visits. In the absence of a credit rating, the credit rating of the issuer issuing the fixed income securities will be used instead.

Interest rate risk

Interest rate risk refers to the impact of interest rate changes on the valuation of fixed income securities. When interest rates rise, fixed income securities' prices generally decline and this may lower the market value of the Fund's investment in fixed income securities. The reverse may apply when interest rates fall.

To mitigate the interest rate exposure of the Fund, the Manager will manage the duration of the portfolio via shorter or longer tenured assets depending on the Manager's view of the future interest rate trend based on its continuous fundamental research and analysis.

Investors are reminded that the risks listed above may not be exhaustive and if necessary, they should consult their adviser(s), e.g. their bankers, lawyers, stockbrokers or independent professional advisers for a better understanding of the risks.

For more details, please refer to section 3.8 in the master prospectus (conventional funds) for the general risks of investing in the Fund.

Note: If your investments are made through an institutional unit trust adviser ("Distributor") which adopts the nominee system of ownership, you would not be deemed to be a unit holder under the deed and as a result, your rights as an investor may be limited. Accordingly, the Manager will only recognize the Distributor as a unit holder of the fund and the Distributor shall be entitled to all the rights conferred to it under the deed.

7. Valuation of Investment

The Fund is valued once at the end of every business day. The daily price of the Fund for a particular business day will be published on the next day.

Investors will be able to obtain the unit price of the Fund from www.maybank-am.com.my. Alternatively, the Manager's client servicing personnel can be contacted at 03-2297 7888.

8. Exiting from Investment

Submission of Repurchase Request	The cut-off time for repurchase of units shall be at 4.00 p.m. on a business day.
Payment of Repurchase Proceeds	Repurchase proceeds will be paid out within ten (10) calendar days from the date the repurchase request is received by the Manager.
Remittance of Repurchase Proceeds	The Manager shall remit the repurchase proceeds to the account held in the name of the unit holder(s).

9. Fund Performance

Average total return of MMBF for the financial year ended 30 September

	1- Year	3- Year	5- Year	10- Year
MMBF (%)	(0.02)	1.64	1.47	5.06
Benchmark (%)	(4.09)	1.01	(1.09)	3.81

The average total return of the Fund is based on the following calculation:

$$\text{Annualised return (\%)} = [\{ (1 + r_1) (1 + r_2) \dots (1 + r_n)^{1/n} \} - 1] \times 100$$

Where r = rate of return n = number of years

Annual total return for the financial years ended 30 September

	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
MMBF (%)	(0.02)	(0.68)	5.74	6.65	(3.94)	8.67	8.54	8.17	4.28	14.33	11.36
Benchmark (%)	(4.09)	2.71	4.64	2.63	(2.97)	1.54	4.68	8.47	0.65	10.39	9.98

The total return of the Fund is based on the following calculation:

- $$\text{Capital return (\%)} = \frac{\text{NAV per unit on ex - date}}{\text{NAV per unit at the beginning of the financial year}} - 1 \times 100$$
- $$\text{Income return (\%)} = \frac{\text{Income Distribution}}{\text{NAV per unit at the beginning of the financial year}} \times 100$$
- $$\text{Total return (\%)} = \text{Capital Return(\%)} + \text{Income Return (\%)}$$

1-Year Fund performance review

The Fund registered a total return of (0.02%) against its benchmark's return of (4.09)%, thus outperformed the benchmark by 4.07%.

The benchmark was changed on 17 September 2015 from 50% of the performance of the FBM KLCI and 50% Quantshop MGS Medium Index to the current benchmark to better reflect the Fund's asset allocation and investment strategy.

Portfolio Turnover Ratio (PTR) as at 30 September

	2019	2018	2017	2016
PTR (times)	0.48*	0.73	0.69	0.81

*The PTR is lower than the previous financial year due to the in trading activities during the period under review.

Distribution as at 30 September

	2019	2018	2017	2016
Gross distribution per Unit (sen)	Nil	2.50	3.00	1.43
Net distribution per Unit (sen)	Nil	2.50	3.00	1.43

Distribution was in the form of reinvestment.

PAST PERFORMANCE OF THE FUND IS NOT AN INDICATION OF ITS FUTURE PERFORMANCE

10. Contact Information

I. For internal dispute resolution, you may contact:

Clients Servicing Personnel

Tel : 03-2297 7888
 Fax : 03-2715 0071
 Email : mamcs@maybank.com.my
 Website : www.maybank-am.com

II. If you are dissatisfied with the outcome of the internal dispute resolution process, please refer your dispute to the Securities Industry Dispute Resolution Center (SIDREC):

- a. via phone to : 03-2282 2280
- b. via fax to : 03-2282 3855
- c. via email to : info@sidrec.com.my
- d. via letter to : Securities Industry Dispute Resolution Center (SIDREC)
 Unit A-9-1, Level 9, Tower A
 Menara UOA Bangsar
 No. 5, Jalan Bangsar Utama 1
 59000 Kuala Lumpur

III. You can also direct your complaint to the Securities Commission Malaysia (SC) even if you have initiated a dispute resolution process with SIDREC. To make a complaint, please contact the SC's Consumer & Investor Office:

- a. via phone to : 03-6204 8999
- b. via fax to : 03-6204 8991
- c. via email to : aduan@seccom.com.my
- d. via the online complaint form available at www.sc.com.my

- e. via letter to : Consumer & Investor Office
Securities Commission Malaysia
No 3 Persiaran Bukit Kiara
Bukit Kiara
50490 Kuala Lumpur

IV. Federation of Investment Managers Malaysia (FIMM)'s Complaints Bureau:

- a. via phone to : 03-2092 3800
- b. via fax to : 03-2093 2700
- c. via email to : complaints@fimm.com.my
- d. via the online complaint form available at www.fimm.com.my
- e. via letter to : Legal, Secretarial & Regulatory Affairs
Federation of Investment Managers Malaysia
19-06-1, 6th Floor Wisma Tune
No. 19 Lorong Dungun
Damansara Heights
50490 Kuala Lumpur